

# Alera Group's iPros Insurance Professionals Acquires Team Alvarez Insurance Services

November 21, 2024



Deerfield, IL (November 21, 2024) — **Alera Group**, a top national insurance and financial services firm, today announced that it has acquired **Team Alvarez Insurance Services**, a full-service field marketing organization specializing in Medicare Advantage and Supplemental Health Insurance.

Headquartered in California, Team Alvarez represents several national, highly rated Medicare Advantage carriers. Its multicultural agent roster serves an equally diverse national client base with the highest standards of integrity and quality.

“Team Alvarez has built a robust network of partners and supported them through exceptional support, resources, training and career development activities,” said Juan Gallardo, Managing Partner, iPros Insurance Professionals, an Alera Group company. “This acquisition will double our Medicare distribution, expand our geographical footprint in California and provide the opportunity for agents to sell individual and family plans.”

The Team Alvarez Insurance Services team will continue serving clients in their existing roles. Terms of the transaction were not announced.

### **About Alera Group**

Alera Group is an independent financial services firm with \$1.4 billion in gross revenue, offering comprehensive property and casualty insurance, employee benefits, wealth services and retirement plan solutions to clients nationwide. Working collaboratively across specialties and across the country, Alera Group’s team of more than 4,400 colleagues offer unique solutions, personalized services and proactive insights to help ensure each client’s business and personal success. For more information, visit [aleragroup.com](https://www.aleragroup.com) and follow us on [LinkedIn](#).