

# Inszone Insurance Services Acquires Albert C. Simonds & Co. Insurance Services, Inc., Strengthening Expertise in Healthcare and Emerging Technologies

October 15, 2024 01:00 PM Eastern Daylight Time

SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a rapidly growing national provider of commercial, personal, and benefits insurance, proudly announces its acquisition of Albert C. Simonds & Co. Insurance Services, Inc., a long-standing agency with a rich history in the insurance industry.

“Jim Simonds has built a remarkable agency with a reputation for excellence. Together, we will continue to offer the high level of service and specialized solutions that clients have come to expect from Simonds & Co., now with the added resources and support of Inszone.”

Founded in 1969 by Albert Simonds, Simonds & Co. has been a cornerstone of the insurance industry for over five decades. In 1983, Albert's son, Jim Simonds, joined the family business, bringing his expertise and commitment to the agency. After nearly a decade of working alongside his father, Jim purchased the business in 1992, becoming the primary owner and guiding the agency to continued success.

Jim Simonds is a well-respected figure in the insurance industry, with extensive experience in both Employee Benefits and Property & Casualty insurance. Throughout his career, Jim has developed specialized risk management services for healthcare companies and has worked closely with emerging healthcare and biotechnology firms both within and outside of California. Under Jim's leadership, the team at Simonds & Co. has built a reputation for top-notch customer service and a wealth of industry knowledge.

After exploring multiple partnership opportunities, Jim and his team ultimately found the perfect fit in Inszone Insurance Services, finding that the culture at Inszone aligned more closely with their values and vision. Jim remarked, "Inszone stands out by far; no one else is doing what they are doing in the same style. Not to mention, so much of the team comes from an acquisition. They really understand it, because they come from the agency world."

"We are thrilled to welcome the Simonds & Co. team to Inszone," expressed Chris Walters, CEO of Inszone Insurance Services. "Jim Simonds has built a remarkable agency with a reputation for excellence. Together, we will continue to offer the high level

of service and specialized solutions that clients have come to expect from Simonds & Co., now with the added resources and support of Inszone."

This strategic acquisition strengthens Inszone Insurance Services' position as a leader in providing tailored insurance solutions across a broad spectrum of industries. Clients of Simonds & Co. will now benefit from Inszone's extensive network of carriers, enhanced back-office support, and continued dedication to delivering exceptional service.

*Founded in 2002 and headquartered in Sacramento, California, Inszone is a full-service insurance brokerage firm that provides a broad array of property & casualty insurance and employee benefits solutions. With a strong, experienced management team, Inszone continues to grow organically and through acquisitions. With 71 locations across California, Arizona, Colorado, Idaho, Illinois, Indiana, Kansas, Michigan, Missouri, Nevada, New Mexico, Oklahoma, Oregon, Texas, Utah, and Washington, the company is looking to expand further throughout the United States.*

*For more information about Inszone, please visit [www.inszoneinsurance.com](http://www.inszoneinsurance.com).*

## **Contacts**

Inszone Insurance  
Chris Walters – CEO  
714-619-5620  
[cwalters@inszoneins.com](mailto:cwalters@inszoneins.com)