

Inszone Insurance Services Announces Acquisition of Sandia Area Federal Credit Union's Insurance Book and Establishes Ongoing Partnership to Better Serve Sandia Area Members

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SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a rapidly growing national provider of personal, commercial, and benefits insurance, is excited to announce the acquisition of Sandia Area Federal Credit Union's existing book of insurance business. Alongside this acquisition, Inszone is also proud to enter into a long-term partnership with Sandia Area Federal Credit Union, enhancing the suite of insurance options available to Sandia Area's members and ensuring they receive top-tier service and support.

"We are committed to providing excellent policy options and top-notch customer service to Sandia Area members"

Founded in 1956, Sandia Area Federal Credit Union has long been a trusted name in the financial services industry, offering members a not-for-profit banking alternative. The credit union's dedication to providing lower loan rates, fewer fees, and a focus on financial growth has made them a staple in the communities they serve. With no outside stockholders, Sandia Area returns extra earnings directly to its members in the form of lower fees and better rates, reinforcing its mission of improving financial well-being.

This new relationship will be overseen by Joshua Jackson, Commercial Sales Team Manager and Inszone's Albuquerque Branch Manager, who is deeply rooted in the local community. Jackson, a leader with a strong focus on building client relationships and ensuring excellent service, is thrilled about the opportunity to manage this partnership.

"We are committed to providing excellent policy options and top-notch customer service to Sandia Area members," said Jackson. "I'm proud to partner with Sandia Area Federal Credit Union, an organization that shares Inszone's values of service and community focus. Being able to do this right here in my own backyard makes this partnership even more meaningful. Our goal is to ensure that every member feels supported and protected, with insurance solutions that fit their unique needs."

The partnership between Inszone Insurance Services and Sandia Area Federal Credit Union affords both organizations the opportunity to provide customers and members with tailored solutions, personalized service, and exceptional value. Through this

collaboration, Sandia Area members will benefit from expanded access to a wider array of commercial, personal, and benefits insurance products, designed to protect their families, homes, businesses, and assets.

Chris Walters, CEO of Inszone Insurance Services, also expressed his excitement about the new partnership. “We are thrilled to be the Official Insurance Partner of Sandia Area Federal Credit Union members. At Inszone, we pride ourselves on offering customized insurance solutions and superior service to all our clients. This partnership allows us to further extend that commitment to Sandia Area’s members, and further solidifying our footprint in and commitment to the state of New Mexico.”

Through this partnership, Sandia Area members will have access to a full range of insurance products, including homeowners, renters, auto, life, and commercial insurance, all supported by Inszone’s highly experienced team. Sandia Area members who already utilize the credit union’s insurance options can expect a seamless transition to Inszone’s services, ensuring that members experience no disruption in their existing coverage while benefitting from enhanced options and support.

Kevin Todd, CEO of Sandia Area Federal Credit Union, echoed the sentiment. “At Sandia Area, we have always strived to provide our members with the best value and convenience. Partnering with Inszone enables us to offer an even broader range of insurance products, along with the invaluable service that Inszone is known for. Our members can now access top-tier insurance solutions that match the superior financial services they have come to expect from us.”

This partnership marks another milestone in Inszone’s ongoing national expansion, reinforcing its position as a leader in the insurance industry.

About Inszone Insurance Services

Founded in 2002 and headquartered in Sacramento, California, Inszone Insurance Services is a full-service insurance brokerage firm that provides a broad array of property & casualty insurance and employee benefits solutions. With a strong, experienced management team, Inszone continues to grow organically and through acquisitions. With locations across California, Arizona, Colorado, Idaho, Illinois, Indiana, Kansas, Michigan, Missouri, Nevada, New Mexico, Oklahoma, Oregon, Texas, Utah, and Washington, the company is expanding its reach throughout the United States.

For more information about Inszone Insurance Services, please visit www.inszoneinsurance.com.

About Sandia Area Federal Credit Union

Sandia Area was founded in 1956 as a member-owned full-service financial institution and has since grown to serve more than 80,000 members throughout the thriving cities of Albuquerque, Rio Rancho, Corrales and Santa Fe as well as the counties of Bernalillo, Sandoval, Santa Fe, Valencia, Tarrant, Cibola, Dona Ana, Rio Arriba, Mora, San Miguel and Los Alamos. Sandia Area, New Mexico's fourth largest credit union with assets totaling more than \$1.1 billion, helps members thrive by offering members access to high-quality banking, loans, investment services, business banking and lending, and more. Sandia Area is dedicated to the well-being of their members, their community, and their environment. Learn more about Sandia Area at Sandia.org.

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