

Get Benefits Insurance Services Joins Inszone Insurance Services, Enhancing Insurance Offerings in California

December 12, 2024 05:20 PM Eastern Standard Time

SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a rapidly growing national provider of commercial, personal, and benefits insurance, is pleased to announce the acquisition of Get Benefits Insurance Services, Inc., a leading insurance agency based in Ventura County, California. This strategic partnership strengthens Inszone's presence in California and expands its capabilities in group benefits and multiple lines of insurance.

“After reaching a crossroads where we needed to consider hiring a C-suite team to help take us to the next level, I began exploring partnership options”

Founded in 2007 by Tim Kanter, Get Benefits Insurance Services has grown from a single-employee operation to one of the largest single-owner agencies in Ventura County, boasting a team of 22 dedicated professionals. Over the past 18 years, the agency has undergone significant growth, starting with a focus on health and life insurance for businesses and individuals, before expanding its offerings to include Medicare as well as property and casualty insurance for both personal and commercial lines. With approximately 75% of its business in group benefits, the agency has established itself as a trusted provider of comprehensive insurance solutions.

Through organic growth and strategic acquisitions, Get Benefits Insurance Services has built strong relationships within networks and the community, offering personalized service and expertise to a diverse client base.

"We are excited to welcome Get Benefits Insurance Services into Inszone," stated Chris Walters, CEO of Inszone Insurance Services. "Tim and his team have built an impressive agency in Ventura County. Their dedication to outstanding client care and their proficiency in group benefits seamlessly align with our core principles. This partnership enhances our ability to serve clients with a broader range of insurance solutions."

"After reaching a crossroads where we needed to consider hiring a C-suite team to help take us to the next level, I began exploring partnership options," said Tim Kanter, founder of Get Benefits Insurance Services. "I didn't like the idea of being just a number in a larger organization. Inszone stood out because of its size and organizational structure—they have their act together. I was also attracted by their growth and the fact

that they are property and casualty heavy but are actively expanding in the benefits area. It felt like a perfect fit. I'm excited about the opportunities ahead and the difference we can make together within the Inszone family."

This acquisition allows Inszone Insurance Services to expand its offerings, bringing enhanced support and a broader range of insurance carriers to the clients of Get Benefits Insurance Services. Clients can expect a seamless transition and continued access to personalized insurance solutions tailored to their unique needs, backed by Inszone's extensive resources and national presence.

As Inszone Insurance Services looks ahead, the company anticipates making further announcements of key acquisitions in the coming months, continuing its mission to provide outstanding insurance solutions to communities across the country.

About Inszone Insurance Services

Founded in 2002 and headquartered in Sacramento, California, Inszone Insurance Services is a full-service insurance brokerage firm that provides a broad array of property & casualty insurance and employee benefits solutions. With a strong, experienced management team, Inszone continues to grow organically and through acquisitions. With locations across California, Arizona, Colorado, Idaho, Illinois, Indiana, Kansas, Michigan, Missouri, Nevada, New Mexico, Oklahoma, Oregon, Texas, Utah, and Washington, the company is looking to expand further throughout the United States.

For more information about Inszone, please visit www.inszoneinsurance.com.

Contacts

Inszone Insurance
Chris Walters – CEO
714-619-5620
cwalters@inszoneins.com