

Portalus Partners with Leavitt Group Northwest to Enhance Services for Tech Industry



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For its property and casualty solutions, Portalus, a for-profit subsidiary of the Washington Technology Industry Association (WTIA) and a leading provider of workforce and business solutions for technology companies, has entered into a strategic partnership with Leavitt Group Northwest after the national brokerage acquired the line of business. This collaboration is set to enhance the value offered to WTIA members by leveraging Leavitt Group's national

resources and insurance company relationships, further elevating the support and services available to the association's community.

"Portalus is proud to strengthen the insurance and risk management services provided to WTIA members and technology companies throughout Washington with our partner Leavitt Group Northwest," said April House, president of Portalus. "This partnership offers a powerful synergy that will drive both regional growth and national expansion, ensuring our clients are supported with the right options."

Through the strategic partnership, Portalus' dedicated advisors will continue to deliver personalized property and casualty solutions, ensuring the unique needs and growth aspirations of technology companies in the region are met with responsiveness and support. Four employees from Portalus will work closely with the Leavitt Group Northwest insurance agency, including Thomas Price, Rebecca Carroll, Gisela Grigorian, and Jared Whaley.

"We are excited to welcome the Portalus insurance team and are equally committed to supporting the unique needs and growth of technology companies in the region," said Bill Cowart, co-owner of Leavitt Group Northwest. "This partnership allows us to leverage our national resources, risk management solutions, and extensive range of insurance products for startups to mid-sized companies."

Portalus has built a strong reputation for protecting businesses with comprehensive insurance coverage against liabilities, lawsuits, natural disasters, and more, tailored for technology and professional services industries.

HR Benefits Inc., Portalus (DBA), formed in 2018 to manage the WTIA Association Health Plan (AHP), Portalus has since expanded to include a 401(k) Pooled Employer Plan (PEP), business and personal insurance, HR, payroll, accounting, and business consulting services for small technology companies. In all, Portalus serves more than 600 companies.

Leavitt Group is one of the largest privately held insurance brokerages in the nation with a mission to build, serve, and perpetuate independent insurance agencies as partners with local co-owners. With an extensive network of 90+ agencies and 250+ locations across 27 states, Leavitt Group offers a distinctive advantage with local ownership, delivering a personalized and consultative approach to commercial insurance, employee benefits, and

personal insurance. With over 70 years in the insurance industry, Leavitt Group brings national strength and local trust to the communities and clients they serve. For more information about Leavitt Group, visit www.leavitt.com.