

# One80 Intermediaries Expands Reinsurance Offering With Acquisition of Waypoint Underwriting Management

*Waypoint Underwriting Management specializes in accident and health, workers' compensation, property and casualty reinsurance*

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BOSTON--(BUSINESS WIRE)--One80 Intermediaries (One80), a specialty insurance broker headquartered in Boston, today announced that it has acquired Waypoint Underwriting Management, LLC. Terms of the deal were not disclosed.

**“Together, we are well poised for further diversification and profitable growth, while continuing to provide an unwavering commitment to client service”**

Based in Basking Ridge, New Jersey, Waypoint Underwriting Management (Waypoint), is a leading specialty reinsurance Managing General Underwriter (MGU) operating primarily in the United States. The company offers Property, Casualty, Workers' Compensation, and Accident & Health reinsurance solutions to insurers. Waypoint also functions as a primary MGU for Personal Accident and Medical insurance, and provides consulting services for filing, forms, and actuarial memorandums within the Accident insurance industry.

“Waypoint maintains an extremely broad product offering and best in class underwriting teams which complement One80's market leading solutions,” said Matthew F. Power, President, One80 Intermediaries. “Together, we are well poised for further diversification and profitable growth, while continuing to provide an unwavering commitment to client service,” he continued.

“Waypoint and One80 share a common focus of bringing innovative products and services to the marketplace. Joining the One80 team will not only provide an enhanced platform to support our business, but also expand our ability to provide solutions to our reinsurance intermediaries and cedents,” said Joseph Horan, Managing Partner, Waypoint.

“One80's values are closely aligned with our focus on teamwork, transparency, accountability, and respect,” said Jason Denechaud, Managing Partner, Waypoint. “This partnership will allow us to support further growth and provide our capacity partners the level of service they have come to expect from Waypoint,” he continued.

Dowling Hales acted as exclusive financial advisor to Waypoint in its sale to One80 Intermediaries.

### **About One80 Intermediaries**

One80 Intermediaries is a privately held firm with offices throughout the US and Canada. As a leading insurance wholesaler and program manager, the company offers placement services and binding authority for property & casualty, professional and personal lines, life insurance, and travel/accident and health coverages. One80 specializes in key industry verticals such as medical stop loss, cannabis captives, alternative risk, warranty coverage and lender-based insurance. One80 serves commercial companies, non-profits, public entities, individuals and associations and unions, and has access to all major insurance markets in the US, Canada, and UK. One80 has offices in more than 40 locations in the US and Canada. For more information visit [www.one80intermediaries.com](http://www.one80intermediaries.com)

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