

[AgriBusiness Mergers & Acquisitions](#)

Origin Specialty Underwriters Agency Acquires Agricultural Insurance Management Services

Key Takeaways:

1. Origin Specialty Underwriters Agency acquires Agricultural Insurance Management Services (AIMS).
2. The acquisition aligns with Beyond Risk's mission to offer diverse program underwriting and alternative risk financing solutions.
3. AIMS, founded by industry veteran Clark Lindley, provides [specialized agribusiness insurance solutions](#).
4. The partnership aims to expand product distribution and introduce innovative solutions.
5. Clients and partners can expect a seamless transition with enhanced services.

Origin Specialty Underwriters Agency, LLC, a leader in innovative risk solutions and a partner company of Beyond Risk announced the acquisition of Agricultural Insurance Management Services, LLC, an agribusiness insurance-focused Managing General Underwriter (MGU). This acquisition supports Beyond Risk's mission to partner with exceptional teams and markets, offering diverse program underwriting and alternative [risk financing](#) solutions.

"I am impressed with the underwriting capabilities at AIMS and the outstanding customer service provided to their agents and insureds, which Clark and his team have built over the last 20+ years," said Neno Djordjevic, President of Origin Specialty.

Background on AIMS

Industry veteran Clark Lindley founded AIMS to address the need for quality agribusiness insurance solutions. Since 2000, Lindley has expanded AIMS' agricultural agent network and developed in-house underwriting policies. Today, AIMS provides specialized insurance solutions for farms, ranches, equine operations, estate farms, and commercial growers. Their offerings include homes, barns, farm equipment, auto, and liability coverage.

"We are excited to partner with the Origin Specialty team. Origin's approach to program underwriting, carrier and reinsurance partnerships, and products, strong distribution relationships, and unique operational platform will allow us to expand the distribution of

our existing product offerings while adding innovative solutions for our clients and agents,” said Clark Lindley, President of AIMS.

Strategic Expansion

The partnership between Origin Specialty and AIMS is seen as a strategic expansion that complements existing products at Beyond Risk. “Partnering with the AIMS team is a compelling opportunity to increase our combined underwriting and expand in an underserved market with a leading program underwriting team,” said Blake Wakefield, CEO of Beyond Risk.

Neno Djordjevic added, “Their long-standing agent and carrier partner relationships match our ethos at Origin Specialty, and we are excited to continue to grow with the AIMS team, reaching a broader network of agents and brokers together.”