



## **EPIC Insurance Brokers & Consultants Expands Midwest Presence with Acquisition of Phillips Bros. Insurance Agency, LLC**

*The Chicago-based firm strengthens EPIC's commercial and private client practices*

September 04, 2024 09:00 AM Eastern Daylight Time

SAN FRANCISCO--(BUSINESS WIRE)--EPIC Insurance Brokers & Consultants ("EPIC") has acquired Phillips Bros. Insurance Agency ("Phillips Bros."), a Chicago-based, multi-line firm that focuses on private client and commercial property & casualty solutions. The strategic partnership supports the Phillips Bros. team's growth objectives and continues to expand EPIC's strong presence in the Chicago region.

The fifth-generation family-run firm led by father-and-son duo Kevin and Charlie Phillips joined EPIC to leverage its resource-rich platform. EPIC's wide range of innovative risk management solutions allows the Phillips Bros. team to grow faster and bring new enhancements to their retail and private clients. The firm will continue to provide the comprehensive protection and superior customer service that clients have come to expect.

"For over 150 years, we have been dedicated to serving the Chicago community with comprehensive asset protection for both commercial and private clients," said Kevin Phillips, Owner of Phillips Bros. Insurance Agency. "Our partnership with EPIC protects the legacy we have worked so hard to build by allowing us to continue to offer top-tier solutions and deeply personalized support."

"Joining EPIC marks a transformative step for the entire Phillips Bros. team. With the extensive capabilities and resources available through this partnership, we are eager for the future and the enhanced growth opportunities available to us," said Charlie Phillips, Managing Partner of Phillips Bros. "EPIC allows us to build on our strong foundation while accessing tools and support to better serve our clients and drive our business forward."

Over the past five years, EPIC has seen significant revenue growth from \$300 million to over \$1 billion. The acquisition of Phillips Bros. will further propel the firm's growth, specifically in the Chicago area. It serves as a strategic expansion of EPIC's private client practice, led by President of National Personal Insurance Tim Brenneman, and the commercial practice, led by EPIC Insurance Midwest President Tim Bender.

"The Phillips family has built a reputation as a trusted advisor to families and business owners across the Chicago area. Integrating Kevin and Charlie Phillips into EPIC's Private Client and Midwest teams strengthens our reach with excellent personalized services," said Adam Meyerowitz, EPIC's Chief Operating Officer. "We are excited to support the Phillips Bros. team's continued success and to leverage their expertise for collective growth."

**About EPIC Insurance Brokers & Consultants**

EPIC Insurance Brokers & Consultants is a leader in risk management, providing clients with diverse and specialized property and casualty, employee benefits, private client, and specialty insurance solutions. The EPIC team members operate from locations nationwide, bringing strategic and expansive specializations that allow them to collaborate for innovative and comprehensive risk-solution development. For more information on EPIC, please visit [www.epicbrokers.com](http://www.epicbrokers.com).

## Contacts

### **MEDIA**

Gia Marrollo for EPIC

[epic@gregoryfca.com](mailto:epic@gregoryfca.com)

610-228-2104