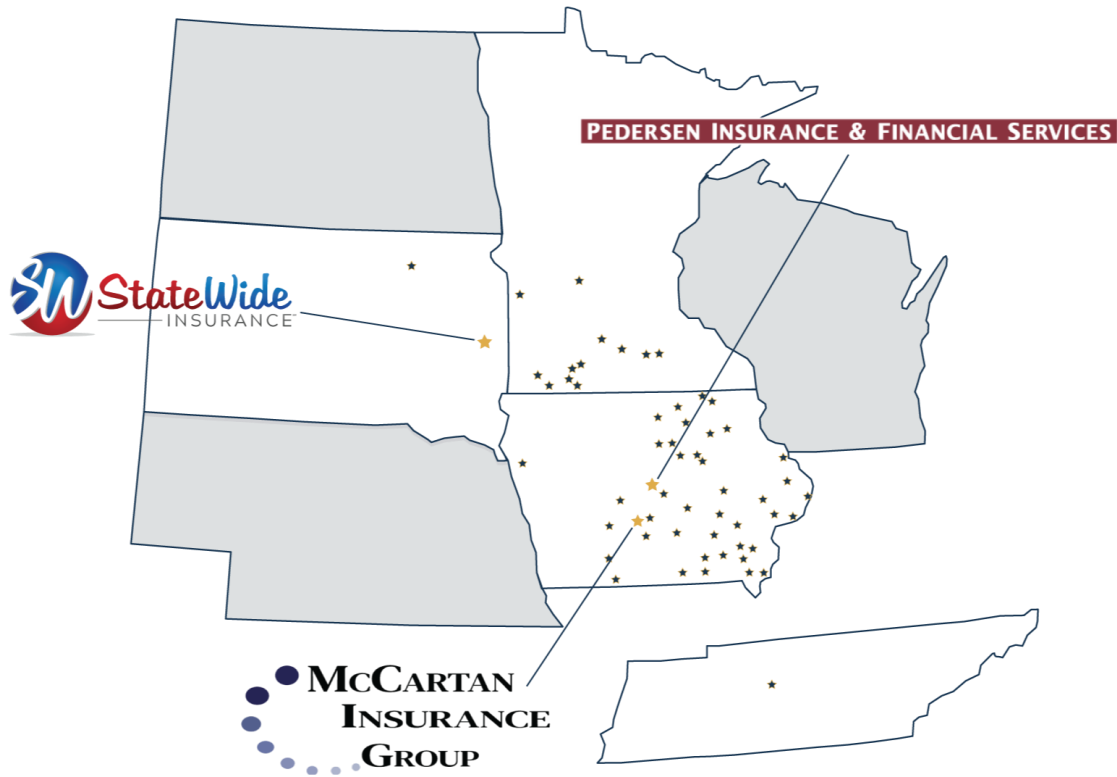


FMSI is thrilled to announce **THREE** new partnerships!



Our first announcement comes with the addition of **Pedersen Insurance**. Pedersen Insurance has over 20 years of successful history behind it and its location in Nevada, Iowa will be a great asset as we continue to proliferate the state with high quality agencies. We are thrilled to welcome Jarod Pedersen to our platform. Jarod joined us July 1st and is already proving to be a positive addition to our growing list of agencies.



“In today’s market, it’s important to have access to as many carriers as possible so that I can best serve my clients. By joining First MainStreet Insurance, it opened the door to carrier access that I never would have had before. With these additional resources, I’m able to continue to provide my customers with top-tier service and solid policy options”

Jarod Pedersen

Located in Brookings, South Dakota, **StateWide Insurance** becomes our second South Dakota location. Owned and operated by Jeff Jacobsen, Statewide Insurance is a strong agency in this region. This merger will allow Jeff to continue in an ownership position and help him grow and scale his company. Started from the ground up, we are excited to help Jeff continue his growth pattern and continue doing great things in his community.

Our third agency partnership that closed on August 1st was **McCartan Insurance Group** located in West Des Moines, Iowa. Our newest partner on the FMSI platform is Joel McCartan. Joel has done quite well since his founding of the company. A fast-charging agency in a great location, Joel and his team will be a great complement to our growth strategies.



“In looking at our agency in the mirror, the reality of our future if everything remained the same was clear to see. A merger, sale, or purchase continued to be the best answer for our agency to achieve the greatest success moving forward. After considering several different paths forward, including a Private Equity firm and purchasing a well-established, successful agency, the best and most logical conclusion was to join First MainStreet Insurance.”

Joel McCartan

With the addition of these three awesome agencies, and four additional deals with signed Terms Sheets for the next couple of months, 2024 is shaping up to be yet another fantastic year. The second half of this year should be robust inside of our walls. Our team is ready, and our platform is strong. Are you ready to have the conversation and figure out your next move? If so, let's connect for a private conversation.



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