RCM&D – A Unison Risk Advisors Company Acquires MillenGroup

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The firm continues to grow as it expands in Virginia.

BALTIMORE, MD – August 28, 2024 – <u>RCM&D</u>, one of the nation's largest independent risk management, insurance and employee benefits firms and a founding partner of <u>Unison</u> <u>Risk Advisors</u>, has announced the acquisition of <u>MillenGroup</u>, a Virginia-based benefits advisory firm founded in 2001.

The deal officially closed on August 1, 2024. MillenGroup will continue to serve their clients offering the expanded resources of RCM&D including property & casualty, retirement plan services, life insurance, RCM&D's Self-Insured Services Company (SISCO) and more.

"Since Unison Risk Advisors was established in December 2020, our goal has been to preserve and grow the independent advisory channel of the insurance distribution business" said **Bob Cawley**, Chief Executive Officer, RCM&D and President, Unison Risk Advisors. "We welcome Laura Millen, John Millen and their talented team at MillenGroup as we leverage each other's strengths to serve our clients with their best interest in mind."

"We are excited to join RCM&D and are eager to introduce our clients to the firm's holistic suite of offerings," shared **Laura Millen**, Founder, Sr Managing Partner, MillenGroup.

Laura and **John Millen**, Co-Founder, Managing Partner at MillenGroup, will be part of RCM&D's Employee Benefits leadership team in Richmond and will continue to deliver best in class solutions to clients.

"We are thrilled to welcome several new colleagues to RCM&D and we are beyond excited to watch this talented group expand our Employee Benefits presence in the Richmond and greater Virginia market," said **Matt Kahn**, Esq., CIC, ACI, President, RCM&D.

RCM&D plans to continue to grow in the mid-Atlantic region. "We look forward to meeting and collaborating with other independent brokerage firms who are committed to maintaining their independence and dedicated to their clients and communities," said **Mark Sucoloski**, Corporate Development, RCM&D.

About RCM&D

RCM&D, one of the founding partners of Unison Risk Advisors, headquartered in Towson, MD, is ranked among the top independent insurance advisory firms in the United States. Our specialized teams provide strategic solutions and consulting for risk management, insurance and employee benefits. Leveraging more than 135 years of experience and strong local, national and global reach, we partner with organizations to meet all of their business objectives.

www.rcmd.com

About MillenGroup

MillenGroup is an independent employee benefits advisory, communication and enrollment firm founded in 2001 by Laura Millen. Our mission is to provide carrier agnostic, best-in-class healthcare, financial protection and non-insurance benefits to America's workers. MillenGroup shifts the focus from rates to risk. We help employers identify and address 80% of potential risks. MillenGroup has expertise in all six risk financing strategies and we comprehensively design, implement and manage these risks for our clients.

https://millengroup.com/about-us/

About Unison Risk Advisors

Unison Risk Advisors, a leading independent risk management, insurance and employee benefits firm was established in 2020 through the strategic merger of RCM&D and <u>Oswald</u> <u>Companies</u>. In June, 2023, <u>NSI Insurance Group</u> became the third partner of Unison Risk Advisors. Unison Risk Advisors represents one of the nation's largest privately held and employee-owned, insurance brokerage and risk management firms. It ranks among the 40 largest brokerage firms and among the top 5 largest independently owned firms in the country.

https://unisonriskadvisors.com/